

#360 Credit & Finance

Protecting assets and financing liabilities – everything from a single source

Mission

With a holistic approach, our expert team analyses all cash-related items on the assets side and liabilities side of a company. Potential for improvement in the hedging and financing structure is identified, in order to sustainably support achievement of company objectives. After comprehensive analysis of the risk situation and the targets of the respective company, we develop individual solutions for our clients and place these solutions with providers at optimal conditions and with the best-possible policy wording. With all of our services the client retains full sovereignty of communication and – if desired – communicates directly with the provider. We are at your side in an advisory capacity (“levelling the playing field”).

Ralph Rockel, Dirk Dahlheimer (Managing Directors)



In the area of **credit insurance** we reduce the premiums of existing programs, and at the same time achieve significant improvements in the wording. This does not require a change of provider.

In the area of **factoring** we make additional financing lines available, shorten the balance and improve key balance sheet figures and thus improve the bank rating/supplier rating.

In the area of **bonds and guarantees** we reduce the fee and the collateral ratio and establish new financing leeway for the company in classic bank financing. We show how bonds and guarantees can be used proactively to free-up liquidity.

In the area of **purchase financing** we make liquidity available by financing liabilities to suppliers. At the same time, we reduce liabilities to credit institutes, since these are shown as „other liability“. This results in better balance sheet key figures and lower costs for borrowed capital.

Our broad market access in the area of **leasing** enables a medium-sized business to execute extremely complex leasing transactions and to invest in a manner that preserves liquidity. In the area of **fidelity coverage** we protect enterprises against financial loss and cyber damages arising from unlawful acts committed by company employees, other persons of trust or by third parties.

